

## Wednesday, September 4

1:30 – 4:00 p.m.  
(1330 – 1600)  
Corning

### **BOARD OF DIRECTORS MEETING**

Presiding: *Alice van der Schee, Partner, VAN BENTHEM & KEULEN BV (Netherlands), SCG Legal Chairman*

## Thursday, September 5

8:30 – 11:00 a.m.  
(0830 – 1100)  
Corning

### **BOARD OF DIRECTORS MEETING (continued)**

Presiding: *Alice van der Schee, Partner, VAN BENTHEM & KEULEN BV (Netherlands), SCG Legal Chairman*

8:30 – 11:00 a.m.  
(0830 – 1100)  
Cecchi A

### **TEAM CANADA MEETING**

Presiding: *Virgil Hlus, Partner, CLARK WILSON LLP (British Columbia, Canada)*

11:30 – 12:30 p.m.  
(1130 – 1230)  
Cecchi B

### **NEWCOMERS MEETING**

If this is your first time attending an SCG Legal meeting, or you are relatively new to the practice of law, plan to attend this exclusive pre-meeting session for newcomers only. The meeting will provide practical tips for how to make the most of the networking opportunities SCG Legal affords. Advance registration is not required.

Presiding: *David Poisson, CEO, SCG LEGAL (Washington, DC)*

12:30 – 1:30 p.m.  
(1230 – 1330)  
Moretti Foyer

### **ARRIVAL BREAK**

1:30 – 2:30 p.m.  
(1330 – 1430)  
Moretti Ballroom

### **OPENING SESSION**

Welcome & Introduction: *Alice van der Schee, Partner, VAN BENTHEM & KEULEN BV (Netherlands), SCG Legal Chairman*

Speaker: *Cheslie Kryst, Associate, POYNER SPRUILL LLP (North Carolina), Miss USA 2019*

2:30 – 3:30 p.m.  
Moretti Ballroom

### **SESSION 2**

#### ***Managing the Risk of Lateral Partner Hiring***

More than ever, law firms are relying on lateral recruiting as a primary strategy for increasing revenue. Unfortunately, many lateral hires fail to meet expectations. Studies show that up to 38% of lateral hires leave within five years, and more than 40% are “unsuccessful.” In a competitive and crowded market, how can it be determined whether a lateral candidate’s promised book of business is truly portable? What can be done to ensure a lateral partner hire is accurately representing his or her client relationships, and what the likelihood is that the business will follow? This session will examine the risks facing law firms in relation to their lateral hiring practices. It will also provide tested solutions to help firms increase the likelihood of success when hiring laterally.

Moderator: *Wayne Egan, Managing Partner, WEIRFOULDS LLP (Ontario, Canada)*

Presenters: *Karoline Jackson, General Counsel, BARNES & THORNBURG LLP (Indiana)*

*Michael Ellenhorn, Co-Founder & General Counsel, DECIPHER (St. Louis, Missouri)*

3:30 – 4:30 p.m.  
(1530 – 1630)  
Moretti Ballroom

### **SESSION 3**

#### ***The State of the Legal Market: Views from the Corner Office***

One of the more pervasive assumptions about the legal market in recent years has been that firms like those of which SCG Legal is composed cannot compete with larger firms for client business. However, last year demonstrated that firms like ours can find growth and that client-driven factors, such as keeping expenses low, fees competitive and staffing levels in check, can benefit SCG Legal firms to an even greater degree in the future. In this session, law firm leaders from across the network will describe the strategies they've deployed to achieve market-leading growth and what they're doing now to make sure their firms' financial prospects remain strong.

Moderator: **Lisa Borsook**, Executive Partner, WEIRFOULDS LLP (Ontario, Canada)

Presenters: **Justin Ripman**, Senior Partner, MILLS & REEVE LLP (England)

**Guillermo de la Rosa Stolk**, Managing Partner, TORRES PLAZ & ARAUJO (Venezuela)

**Erica Tarpey**, Managing Director, IRELAND STAPLETON PRYOR & PASCOE PC (Colorado)

5:30 – 6:30 p.m.  
(1730 – 1830)  
Top of the Gate

### **WELCOME RECEPTION**

*Sponsored by Wiley Rein LLP*

7:30 – 9:00 p.m.  
(1930 – 2100)

### **NO-HOST DINNERS**

## **Friday, September 6**

7:30 – 9:00 a.m.  
(0730 – 0900)  
Moretti Foyer

### **BREAKFAST**

9:00 – 10:00 a.m.  
(0900 – 1000)  
Moretti Ballroom

### **MEMBERSHIP MEETING**

Presiding: **Alice van der Schee**, Partner, VAN BENTHEM & KEULEN BV (Netherlands), SCG Legal Chairman

- Candidate for Membership
- Election of Officers & Directors
- CEO Report

10:00 – 10:30 a.m.  
(1000 – 1030)  
Moretti Foyer

### **MORNING BREAK**

10:30 – 11:30 a.m.  
(1030 – 1130)  
Moretti Ballroom

### **SESSION 4-A**

#### ***The #MeToo Movement & the Law***

The last several years have exposed the ubiquity of sexual harassment and violence in virtually every type of workplace, leading to a larger public discussion about workplace harassment and discrimination and broader questions of gender and racial equity. This session will examine legal strategies to address discrimination and harassment, including in the legal industry. It will also provide an overview of measures that have been taken by the broader business community to address issues of harassment, gender and racial equity.

Moderator: **Kelley Duke**, Director, IRELAND STAPLETON PRYOR & PASCOE PC (Colorado), SCG Legal Secretary

Presenters: **Lisa Cleary**, Managing Partner, PATTERSON BELKNAP WEBB & TYLER LLP (New York, New York)

**Felicity Fowler**, Partner, MCGINNIS LOCHRIDGE LLP (Texas)

**James Mintz**, Founder & CEO, MINTZ GROUP (New York, New York)

10:30 – 11:30 a.m.  
(1030 – 1130)  
*Cecchi Ballroom*

#### **SESSION 4-B**

##### ***Understanding Smart Contracts & How They Work***

Smart contracts, powered by blockchain and distributed ledger technologies, are gaining traction in mature industries. DLT systems are being piloted or used in live applications in financial services, capital markets, payment settlements, and a range of other industry sectors. This suite of technologies has been touted as an alternative to existing legal systems, the savior of privacy, the death knell for the legal profession, and everything in between. Or is this just a hammer looking for a nail? This session will examine what “smart contracts” are, whether they are enforceable, regulatory treatment of the technology, and how smart contracts fit into the matrix of legal relationships within blockchain and distributed ledger technology ecosystems.

Moderator: **Paul Plunkett**, *Shareholder*, LARKIN HOFFMAN DALY & LINDGREN LTD. (Minnesota)

Presenters: **Duane Pozza**, *Partner*, WILEY REIN LLP (Washington, DC)

**Richard Stobbe**, *Lawyer, Trademark Agent & Certified Licensing Professional*, FIELD LAW LLP (Alberta, Canada)

11:30 a.m. – 12:30 p.m.  
(1130 – 1230)  
*Moretti Ballroom*

#### **SESSION 5-A**

##### ***Recruiting, Retaining & Motivating Attorneys: What Works, What Doesn't & Why***

As the number of law firm dissolutions and partnership defections continue to rise, questions occur about whether firms are recruiting the right kind of lawyers the right way, providing the right combination of incentives to maintain their loyalty and applying the right kind of compensation models to reward them. This session will focus on some of the most challenging issues facing law firm management today, including criteria for promoting associates to partner, managing associate expectations regarding partnership, structuring flexible work arrangements, and implementing and managing alternative attorney classifications and compensation systems.

Moderator: **Celeste Bruce**, *Partner*, RIFKIN WEINER LIVINGSTON LLC (Maryland)

Presenters: **Norman Snyder**, *Managing Partner & Chair*, TAYLOR MCCAFFREY LLP (Manitoba, Canada)

**Charles Vernon**, *Managing Partner*, VERNON | DAVID (Romania)

**Sherilyn Burnett Young**, *Founder & Shareholder*, RATH YOUNG & PIGNATELLI PC (New Hampshire)

11:30 a.m. – 12:30 p.m.  
(1130 – 1230)  
*Cecchi Ballroom*

#### **SESSION 5-B**

##### ***Trade Policy & U.S. National Security in the Trump Era***

Almost no country in the world has as strong an influence on the multilateral trading system as the United States. But with the withdrawal of the United States from the Trans-Pacific Partnership, the renegotiation of the trade agreements with Mexico and Canada and South Korea, the blocking of the appointment of the members of the appellate body of the World Trade Organization, the tariffs on steel and aluminum, as well as the escalating tariff spiral between the United States and China and the laser-sharp focus on national security, the Trump administration has clearly broken with the traditional liberal policies of its predecessors. This session will examine the potential effects on the global economy of the administration's imposition of tariffs and retaliatory tariffs, as well as the toll its trade policy behavior is taking on the reputation of the United States as a reliable trading partner. In addition, the presenters will cover the expanded jurisdiction and reach of the Committee on Foreign Investment in the United States and the surge of national security legislative activity that will increase the cost of many U.S. inbound investments.

Moderator: **Thomas Bähler**, *Partner*, KELLERHALS CARRARD (Switzerland)

Presenters: **Timothy Brightbill**, *Partner*, WILEY REIN LLP (Washington, DC)

**Richard Sofield**, *Partner*, WILEY REIN LLP (Washington, DC)

12:30 – 1:30 p.m.  
(1230 – 1330)  
*Kingbird*

## LUNCH

1:30 – 2:30 p.m.  
(1330 – 1430)  
*Moretti Ballroom*

## SESSION 6

### ***What's Weighing Most on the Minds of Today's In-house Counsel?***

The scope of every in-house counsel's responsibilities is expanding exponentially, encompassing everything from globalization to data privacy and cybersecurity to the proliferation of regulations across agencies and jurisdictions around the globe. This session will feature a discussion among several leading in-house attorneys about the surge in the number of issues with which they have to deal – and what law firms can do to help their in-house clients keep up.

Moderator: **Thad Morgan**, *Partner*, FRASER TREBILCOCK DAVIS & DUNLAP PC (Michigan), *SCG Legal Vice Chairman*

Presenters: **John Albright**, *Chief Legal Officer & Corporate Secretary*, HUB INTERNATIONAL LIMITED (Chicago, Illinois)

**James Banks, Jr.**, *General Counsel*, SOCIETY FOR HUMAN RESOURCE MANAGEMENT (Alexandria, Virginia)

**Regina Hopper**, *Senior Vice President of Global Public Policy*, GRIDSMART TECHNOLOGIES (Washington, DC)

2:30 – 3:00 p.m.  
(1430 – 1500)  
*Moretti Foyer*

## AFTERNOON BREAK

3:00 – 4:30 p.m.  
(1500 – 1630)  
*Moretti Ballroom*

## CAPSTONE SESSION

### ***A Forty-Five Year Watergate Retrospective***

This year marks the 45<sup>th</sup> anniversary of Richard Nixon's resignation from the presidency of the United States, which ultimately led to the ensuing debate over the proper role of the American presidency and highlighted the necessity of the rule of law in controlling that most individual of government branches – the executive. Modern history's two most highly regarded investigative journalists will share the benefit of their firsthand experiences covering Watergate for *The Washington Post* and their current views regarding the separation of powers, executive privilege, impeachment and the impact of press scrutiny on today's presidency.

Moderator: **Peter Shields**, *Managing Partner*, WILEY REIN LLP (Washington, DC)

Presenters: **Carl Bernstein**, *Pulitzer Prize Winning Journalist, Author, & Political Analyst*, CNN

**Bob Woodward**, *Pulitzer Prize Winning Journalist, Author & Associate Editor*, THE WASHINGTON POST

5:30 – 6:30 p.m.  
(1730 – 1830)  
*Top of the Gate*

## CHAIRMAN'S RECEPTION

*Sponsored by Wiley Rein LLP*

Honoree: **Alice van der Schee**, *Partner*, VAN BENTHEM & KEULEN BV (Netherlands), *SCG Legal Chairman*

6:30 – 9:00 p.m.  
(1830 – 2100)  
*Moretti Ballroom*

## CLOSING BANQUET

*Entertainment by BSQ*

Welcome: **Thad Morgan**, *Partner*, FRASER TREBILCOCK DAVIS & DUNLAP PC (Michigan), *SCG Legal Vice Chairman*

Introduction: **Alice van der Schee**, *Partner*, VAN BENTHEM & KEULEN BV (Netherlands), *SCG Legal Chairman*

Speaker: **Cynthia Tobisman**, *Partner*, GREINES, MARTIN, STEIN & RICHLAND LLP, *Author & Winner, 2018 Harper Lee Prize for Legal Fiction*

9:00 – 10:30 p.m.  
(2100 – 2230)  
*The Next Whisky Bar*

### **QUIET DRINKS**

Following two days of meeting and greeting, relax and unwind with friends – new and old – for cocktails and conversation in one of Washington’s truly most unique “watering holes.”

### **Saturday, September 7**

7:00 – 9:00 a.m.  
(0700 – 0900)  
*Elmore*

### **CHAIRMAN-ELECT’S BREAKFAST**

*Sponsored by Wiley Rein LLP*

Join us for breakfast – or just grab something to go – and take this opportunity to fete our incoming chairman of the board and wish your fellow member attorneys a fond farewell. Honoree: **Thad Morgan**, Partner, FRASER TREBILCOCK DAVIS & DUNLAP PC (Michigan), *SCG Legal Vice Chairman*

9:30 a.m. – 12:00 p.m.  
(0930 – 1200)

### **U.S. CAPITOL TOUR**

Arrangements have been made with the Sergeant at Arms of the U.S. House of Representatives for guests of SCG Legal to take a private tour of the U.S. Capitol on Saturday, September 7<sup>th</sup>, immediately following the chairman-elect’s breakfast. Transportation to the Capitol from the Watergate Hotel and return will be provided. While there is no charge to participate in this activity, due to security requirements, advance registration is required.

*The Officers & Directors of*  
**SCG LEGAL**  
*Extend Their Appreciation to*  
**WILEY REIN LLP**  
*For Its Generous Support of This Year’s Annual Meeting.*

*We Look Forward to Seeing You Next Year at the*  
*2020 Midyear Meeting May 7<sup>th</sup> & 8<sup>th</sup> at*  
**THE ALTIS GRAND HOTEL**  
*in Lisbon, Portugal, and the*  
*2020 Annual Meeting September 20<sup>th</sup> & 21<sup>st</sup> at*  
**THE INTERCONTINENTAL MARK HOPKINS HOTEL**  
*in San Francisco, California.*